

# ELECTRONIC POLITICAL AND ISSUE ADVERTISING PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local <u>political ad</u> or federal or state <u>issue</u> ad buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

Cand	idate/Issue		DC	CC	
Fligh candi	t Dates (if one folder is used per date, a separate checklist must be bleted for each flight)		10/23	C C  12-10/29/	12_
COM	noted for each ringing				<u>Initials</u>
1.	Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-17	<b>'</b> )	Date:	10/19/12	BP
2.	Original contract showing requested time (when available)		Date:	9/21/12	(BR)
3.	Updated contracts as order changes.		Date:		
4.	Invoice of schedule as actually broadcas including amount of rebates given (exact date, time, class of time and amount for each rebate), if any		Date:		
			Checklist Com	pleted:	
		By:			
		Date:			

# AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location:			. Da	te: \$			
	I, Saah Levene do hereby request station time concerning the following issue:							
	· ·				·			
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks			
A	500	DP	REJ					
Total Chare	Jes,							
This broadcast time will be used by: Demozratic Congressional Campaign Committee								
Does the pr	Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"							
	Yes			□No				

For programming that "communicated importance," list the name of the leg office(s) being sought and the date(s)	ally qualified candidate	c(s) the programming refers	
For programming that "communicate importance," attach Agreed Upon Scl		any political matter of natio	onal
I represent that the payment for the a	above described broadca	ast time has been furnished	by:
Democratic Cor 430 South Capita Washing Ton, ox	rgressional 1 St. 2003	Cempaign con	in Hee
and you are authorized to announce the furnishing the payment, if other than	he time as paid for by san individual person, is	uch person or entity. The en	ntity
a corporation; a committee	e; 🗆 an association;	or other unincorporat	ed group.
The names, offices, and addresses of agents of the entity are named below KINS MANK, CATHIS STATION DOES NOT DISCRIOF RACE OR ETHNICITY IN THE I	(may be attached separ: hicf operativ IMINATE OR PERMI	ately): GOTE T DISCRIMINATION ON	
I agree to indemnify and hold harmless of reasonable attorney's fees, that may ensu- advertisement(s). For the above-stated transcript, or tape, which will be delive before the time of the scheduled broad	ne from the broadcast of broadcast(s), I also age ered to the station at le	f the above-requested gree to prepare a script,	
	D BY ISSUE AD	VERTISER	
418/11	nme	202 338 870	8
Date Signatu		Contact Phone Number	
TO BE SIGNED	BY STATION R	<i>EPRESENTATIVE</i>	
Accepted	Accepted in Part	t 🗀 R	cjccted
Brian Raughter Signature	Brian Raugh	Title	

### AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	58	20	FRE		

**Total Charges:** 

## **AFTER AIRING OF BROADCASTS:**

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

Print Date 09/27/12

Page 1 of 6

## CONTRACT



WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

Great American Media 1010 Wisconsin Avenue N W Suite 800 Washington, DC 20007

	Contract / Rev	<u>/ision</u>		Alt Order #	
	927814	1		07874312	
Product					
SSUE					
Contract Dates	Estimate #		П		
10/23/12 - 10/29/12	1193				
Advertiser			Ori	ginal Date /	Revision
Democratic Congression	al <b>Campaign</b> (	Comm	0	9/27/12	09/27/12
	Billing Cycle	Billing	Cale	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Station	Account Executive		xecutive	Sales Office
	WTAE	Bob Ca	ain		Eagle-Philadelp
	Special Handl	ing		· · · · · · · · · · · · · · · · · · ·	
	<u>Demographic</u>				
	Adults 35+				
	IDB#	Advert	iser	Code	Product Code
	8091	11			14
	Agency Ref			Advertiser	Ref

Spots

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Sp	ots	Amount
N 1 WTAE 10/23/12 10/29/12 5-6am News  Start Date End Date Weekdays Spots/Week  Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am Rate \$300.00	:30	NM	1	\$300.00
2 WTAE 10/23/12 10/29/12 5-6am News  Start Date End Date Weekdays Spots/Week  Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$350.00	:30	NM	1	\$350.00
N 3 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$300.00	:30	NM	1	\$300.00
4 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$350.00	:30	NM	1	\$350.00
N 5 WTAE 10/23/12 10/29/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	6-7am <u>Rate</u> \$600.00	:30	NM	1	\$600.00
6 WTAE 10/23/12 10/29/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week. 10/23/12 10/29/12 MTWTF 1	6-7am <u>Rate</u> \$700.00	:30	MM	1	\$700.00
7 WTAE 10/23/12 10/29/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 2	6-7am <u>Rate</u> \$600.00	:30	NM	2	\$1,200.00
8         WTAE 10/23/12         10/29/12         6-7am News           Start Date         End Date         Weekdays         Spots/Week           Week:         10/23/12         10/29/12         MTWTF         1	6-7am <u>Rate</u> \$700.00	:30	MM	1	\$700.00
N 9 WTAE 10/23/12 10/29/12 Good Morning America Start Date End Date Weekdays Spots/Week Week: 10/23/12 10/29/12 MTWTF 6	7-9am <u>Rate</u> \$650.00	:30	NM	6	\$3,900.00
D 10 WTAE 10/27/12 10/27/12 Sat 5-7am	5-7am	:30	NM	0	\$0.00
11 WTAE 10/27/12 10/27/12 Good Morning America Sat Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12S- 1	7-8am <u>Rate</u> \$500.00	:30	NM	1	\$500.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified



Contract / Revision	Alt Order #
927814 /	07874312

 Contract Dates
 Product
 Estimate #

 10/23/12 - 10/29/12
 ISSUE
 1193

Advertiser	Original Date / Revision
Democratic Congression	09/27/12 / 09/27/12

	Otant/Ford Time	Spots/	Tuno Sn	-t-	Amount
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	TypeSpo	ภร	Amount
Start Date         End Date         Weekdays         Spots/Week           12 WTAE 10/27/12         10/27/12         Sat 8-10am           Start Date         End Date         Weekdays         Spots/Week           Week: 10/22/12         10/28/12        5-         1	Rate 8-10am <u>Rate</u> \$375.00	:30	NM	1	\$375.00
D 13 WTAE 10/28/12 10/28/12 Sun 5-7am News	5-7a	:30	NM	0	\$0.00
14 WTAE 10/28/12       10/28/12       Good Morning America Sun         Start Date       End Date       Weekdays       Spots/Week         Week: 10/22/12       10/28/12      S       1	7-8am <u>Rate</u> \$500.00	:30	MM	1	\$500.00
15 WTAE 10/28/12 10/28/12 Sun 8-10am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12S 1	8-10am <u>Rate</u> \$375.00	:30	NM	1	\$375.00
N 16 WTAE 10/23/12 10/26/12 Live with Kelly  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 2	9-10am <u>Rate</u> \$325.00	:30	NM	2	\$650.00
N 17 WTAE 10/23/12 10/26/12 RACHEL RAY DAY  Start Date	M-F 10AM-11AM <u>Rate</u> \$325.00	:30	NM	2	\$650.00
N 18 WTAE 10/23/12 10/26/12 The View  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 2	11am-noon <u>Rate</u> \$350.00	:30	NM	2	\$700.00
N 19 WTAE 10/23/12 10/26/12 WTAE Noon News  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 2	12-12:30pm <u>Rate</u> \$500.00	:30	NM	2	\$1,000.00
N 20 WTAE 10/23/12 10/26/12 Access Hollywood <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12 -TWTF 2	12:30-1pm <u>Rate</u> \$275.00	:30	NM	2	\$550.00
N 21 WTAE 10/23/12 10/26/12 THE CHEW  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 2	1P-2P <u>Rate</u> \$300.00	:30	MM	2	\$600.00
N 22 WTAE 10/28/12 10/28/12 This Week With George Ste	ep10-11am <u>Rate</u> \$1,500.00	:30	MM	1	\$1,500.00
23 WTAE 10/28/12 10/28/12 Chirs Matthews Sun <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12	11-1130am <u>Rate</u> \$300.00	:30	NM :	1	\$300.00
N 24 WTAE 10/23/12 10/29/12 M-F 3-4P <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 2	M-F 3-4P <u>Rate</u> \$375.00	:30	NM	2	\$750.00
N 25 WTAE 10/23/12 10/29/12 DR OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 2	M-F 4-5p <u>Rate</u> \$375.00	:30	МИ	2	\$750.00
N 26 WTAE 10/23/12 10/29/12 5-6pm News M-F  Start Date End Date Weekdays Spots/Week Week: 10/23/12 10/29/12 MTWTF 5	5-6pm <u>Rate</u> \$650.00	:30	NM	5	\$3,250.00
N 27 WTAE 10/23/12 10/29/12 5-6pm News M-F  Start Date End Date Weekdays Spots/Week  Week: 10/23/12 10/29/12 MTWTF 5	5-6pm <u>Rate</u> \$650.00	:30	MM	5	\$3,250.00
N 28 WTAE 10/23/12 10/29/12 6-6:30pm News	6-6:30pm	:30	NM	4	\$3,200.00

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	Contract / Revision	Alt Order #
	927814 /	07874312
Contract Dates	Product	Estimate #
10/23/12 - 10/29/12	ISSUE	1193

Advertiser	Original Date / Revision			
Democratic Congression	09/27/12 / 09/27/12			

		Benne	Cratic Congression			
			Spots	s/		
*Line Ch Start Date End Date		Start/End Time	Days Length Weel	k Rate Typ	e Spots	Amount
	<u>eekdays</u> <u>Spots/Week</u> FWTF 4	<u>Rate</u> \$800.00				
	Sun Early News leekdays Spots/Week	630-7p <u>Rate</u> \$600.00	:30	NN	1	\$600.00
	Inside Edition leekdays Spots/Week	7-7:30pm <u>Rate</u> \$750.00	:30	NI	2	\$1,500.00
	Entertainment Tonight eekdays Spots/Week	7:30-8pm <u>Rate</u> \$850.00	:30	NN	1 2	\$1,700.00
	Sat Early News leekdays Spots/Week	6-630p / 7-730p <u>Rate</u> \$600.00	:30	NI	1	\$600.00
	Inside Edition Wknd <u>eekdays</u> <u>Spots/Week</u> S- 1	SA 730p-8p <u>Rate</u> \$350.00	:30	NI	1	\$350.00
	Tues ABC Prime B  /eekdays Spots/Week	9-10pm <u>Rate</u> \$3,500.00	:30	NN	1	\$3,500.00
Start Date End Date W	Tues ABC Prime C (eekdays Spots/Week	10-11pm <u>Rate</u> \$3,600.00	:30	NI	1	\$3,600.00
	Wed ABC Prime C leekdays Spots/Week -W 1	10-11pm <u>Rate</u> \$4,000.00	:30	NI	1	\$4,000.00
	Thur ABC Prime A	8-9pm	:30	N	-	\$0.00
	ABC Prime College Football <u>eekdays</u> <u>Spots/Week</u> S- 1	Prime Time College Rate \$1,600.00	:30	NN	1	\$1,600.00
	M-Sun 11pm News leekdays Spots/Week FWTF 4	M-Su 11-11:35pm <u>Rate</u> \$900.00	:30	Nn	4	\$3,600.00
	Nightline leekdays Spots/Week FWTF 4	11:35pm-1205am <u>Rate</u> \$550.00	:30	NN	4	\$2,200.00
	M-Sun 11pm News leekdays Spots/Week	M-Su 11-11:35pm <u>Rate</u> \$1,100.00	:30	NI	1	\$1,100.00
	Big East College Football <u>eekdays</u> <u>Spots/Week</u> S- 1	12-3:30pm <u>Rate</u> \$2,000.00	:30	NI	1	\$2,000.00

Totals

72

\$53,650.00

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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



	Contract / Revision 927814 /	Alt Order # 07874312
Contract Dates 10/23/12 - 10/29/12	Product ISSUE	Estimate # 1193
Advertiser  Democratic Congress		original Date / Revision 09/27/12 / 09/27/12

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 -10/28/12	63	\$47,775.00	\$40,608.75
10/29/12 -10/29/12	9	\$5,875.00	\$4,993.75
Totals	72	\$53,650.00	\$45,602.50

Signature:	Date:	
3		

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain pulitical candidates under the Communications Act of 1934, as amended. Station will notify Agency or such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### 6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof

(b) The Station shall exercise normal precautions in handling of	of property and mail, but assumes no liability for loss or damage to program or commercial
materials and other property furnished by the Agency in connection with broadcasts hereunder	<ul> <li>The Station will not accept or process mail, correspondence, or telephone calls in</li> </ul>
connection with broadcasts except after its prior approval.	

- (c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

## CONTRACT



**WTAE** 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

**Great American Media** 1010 Wisconsin Avenue N W Suite 800 Washington, DC 20007

	Contract / Rev	vision		Alt Order #	
	927814	/		07874312	
Product					
ISSUE					
Contract Dates	Estimate #				
10/23/12 - 10/29/12	1193				
Advertiser			<u>Or</u>	iginal Date	/ Revision
Democratic Congression	al Campaign	Comm	C	06/26/12	/ 09/27/12
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	cast		Cash
	Station	Accour	nt E	xecutive	Sales Office
	WTAE	Bob Cain dling			Eagle-Philadelp
	Special Hand				
	Demographic				
	Adults 35+				
	- 2				
	IDB#	Advert	iser	Code	Product Code
	8091	11			14
	Agency Ref			Advertiser	Ref

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
E 1 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$300.00	:30	NM 1	\$300.00
2 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$350.00	:30	NM 1	\$350.00
E 3 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$300.00	:30	NM 1	\$300.00
4 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTwTF 1	5 - 6am <u>Rate</u> \$350.00	:30	NM 1	\$350.00
E 5 WTAE 10/23/12 10/29/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	6-7am <u>Rate</u> \$600.00	:30	NM 1	\$600.00
6 WTAE 10/23/12 10/29/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	6-7am <u>Rate</u> \$700.00	:30	NM 1	\$700.00
7 WTAE 10/23/12 10/29/12 6-7am News  Start Date	6-7am <u>Rate</u> \$600.00	:30	NM 2	\$1,200.00
8 WTAE 10/23/12 10/29/12 6-7am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	6-7am <u>Rate</u> \$700.00	:30	<b>NM</b> 1	\$700.00
E         9         WTAE 10/23/12         10/29/12         Good Morning America           Start Date         End Date         Weekdays         Spots/Week           Week: 10/23/12         10/29/12         MTWTF         6	7-9am <u>Rate</u> \$650.00	:30	NM 6	\$3,900.00
D 10 WTAE 10/27/12 10/27/12 Sat 5-7am	5-7am	:30	NM 0	\$0.00
11 WTAE 10/27/12       10/27/12       Good Morning America Sat         Start Date       End Date       Weekdays       Spots/Week         Week:       10/22/12       10/28/12      S-       1	7-8am <u>Rate</u> \$500.00	:30	NM 1	\$500.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and sevrice, jointly and severally, shall remein obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



Contract / Revision	Alt Order #	
927814 /	07874312	

 Contract Dates
 Product
 Estimate #

 10/23/12 - 10/29/12
 ISSUE
 1193

Advertiser	Original Date / Revision
Democratic Congression	06/26/12 / 09/27/12

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spot	s Amount
Start Date End Date Weekdays Spots/Week	Rate			
12 WTAE 10/27/12 10/27/12 Sat 8-10am  Start Date	8-10am <u>Rate</u> \$375.00	:30	NM	1 \$375.00
D 13 WTAE 10/28/12 10/28/12 Sun 5-7am News	5-7a	:30	NM	0 \$0.00
14 WTAE 10/28/12 10/28/12 Good Morning America Sun		:30	NM	1 \$500.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/22/12         10/28/12        S         1	<u>Rate</u> \$500.00			
15 WTAE 10/28/12 10/28/12 Sun 8-10am News  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12S 1	8-10am <u>Rate</u> \$375.00	:30	NM	1 \$375.00
E 16 WTAE 10/23/12 10/26/12 Live with Kelly  Start Date	9-10am <u>Rate</u> \$325.00	:30	NM	2 \$650.00
E 17 WTAE 10/23/12 10/26/12 RACHEL RAY DAY  Start Date	M-F 10AM-11AM <u>Rate</u> \$325.00	:30	NM	2 \$650.00
E 18 WTAE 10/23/12 10/26/12 The View  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 2	11am-noon <u>Rate</u> \$350.00	:30	NM	2 \$700.00
E 19 WTAE 10/23/12 10/26/12 WTAE Noon News  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -TwTF 2	12-12:30pm <u>Rate</u> \$500.00	:30	NM	2 \$1,000.00
E 20 WTAE 10/23/12 10/26/12 Access Hollywood  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -TWTF 2	12:30-1pm <u>Rate</u> \$275.00	:30	NM	2 \$550.00
E 21 WTAE 10/23/12 10/26/12 THE CHEW  Start Date	1P-2P <u>Rate</u> \$300.00	:30	NM	2 \$600.00
E 22 WTAE 10/28/12 10/28/12 This Week With George Ste  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12S 1	p10-11am <u>Rate</u> \$1,500.00	:30	NM	1 \$1,500.00
23       WTAE 10/28/12       10/28/12       Chirs Matthews Sun         Start Date       End Date       Weekdays       Spots/Week         Week:       10/22/12       10/28/12      S       1	11-1130am <u>Rate</u> \$300.00	:30	NM	1 \$300.00
E 24 WTAE 10/23/12 10/29/12 M-F 3-4P  Start Date	M-F 3-4P <u>Rate</u> \$375.00	:30	NM	2 \$750.00
E 25 WTAE 10/23/12 10/29/12 DR OZ  Start Date End Date Weekdays Spots/Week Week: 10/23/12 10/29/12 MTWTF 2	M-F 4-5p <u>Rate</u> \$375.00	:30	NM	2 \$750.00
E 26 WTAE 10/23/12       10/29/12       5-6pm News M-F         Start Date       End Date       Weekdays       Spots/Week         Week: 10/23/12       10/29/12       MTWTF       5	5-6pm <u>Rate</u> \$650.00	:30	NM	5 \$3,250.00
E 27 WTAE 10/23/12       10/29/12       5-6pm News M-F         Start Date       End Date       Weekdays       Spots/Week         Week: 10/23/12       10/29/12       MTWTF       5	5-6pm <u>Rate</u> \$650.00	:30	NM	5 \$3,250.00
E 28 WTAE 10/23/12 10/29/12 6-6:30pm News	6-6:30pm	:30	NM	4 \$3,200.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified

specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and werrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



 Contract Dates
 Product
 Estimate #

 10/23/12 - 10/29/12
 ISSUE
 1193

 Advertiser
 Original Date / Revision

 Democratic Congression:
 06/26/12 / 09/27/12

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rat	e Type Spots	s Amount
Start DateEnd DateWeekdaysSpots/WeekWeek: 10/23/1210/29/12MTWTF4	<u>Rate</u> \$800.00			
29 WTAE 10/28/12 10/28/12 Sun Early News  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12S 1	630-7p <u>Rate</u> \$600.00	:30	NM	1 \$600.00
E 30 WTAE 10/23/12 10/26/12 Inside Edition  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -TwTF 2	7-7:30pm <u>Rate</u> \$750.00	:30	NM	2 \$1,500.00
E 31 WTAE 10/23/12 10/26/12 Entertainment Tonight  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -TwTF 2	7:30-8pm <u>Rate</u> \$850.00	:30	NM	2 \$1,700.00
32 WTAE 10/27/12 10/27/12 Sat Early News  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12S- 1	6-630p / 7-730p <u>Rate</u> \$600.00	:30	NM	1 \$600.00
33 WTAE 10/27/12 10/27/12 Inside Edition Wknd  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12S- 1	SA 730p-8p <u>Rate</u> \$350.00	:30	NM	1 \$350.00
34 WTAE 10/23/12 10/23/12 Tues ABC Prime B  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -T 1	9-10pm <u>Rate</u> \$3,500.00	:30	NM	1 \$3,500.00
35 WTAE 10/23/12 10/23/12 Tues ABC Prime C  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -T 1	10-11pm <u>Rate</u> \$3,600.00	:30	NM	1 \$3,600.00
36 WTAE 10/24/12 10/24/12 Wed ABC Prime C  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12W 1	10-11pm <u>Rate</u> \$4,000.00	:30	NM	1 \$4,000.00
D 37 WTAE 10/25/12 10/25/12 Thur ABC Prime A	8-9pm	:30	NM	0 \$0.00
38 WTAE 10/27/12 10/27/12 ABC Prime College Footbal  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12S- 1	Prime Time College Rate \$1,600.00	:30	NM	1 \$1,600.00
E 39 WTAE 10/23/12 10/29/12 M-Sun 11pm News  Start Date End Date Weekdays Spots/Week Week: 10/23/12 10/29/12 MTWTF 4	M-Su 11-11:35pm <u>Rate</u> \$900.00	:30	NM .	\$3,600.00
E 40 WTAE 10/23/12 10/29/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 4	11:35pm-1205am <u>Rate</u> \$550.00	:30	NM	\$2,200.00
41 WTAE 10/28/12 10/28/12 M-Sun 11pm News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12S 1	M-Su 11-11:35pm <u>Rate</u> \$1,100.00	:30	NM	\$1,100.00
E 42 WTAE 10/27/12 10/27/12 Big East College Football  Start Date	12-3:30pm <u>Rate</u> \$2,000.00	:30	NM	\$2,000.00
		Totals	72	\$53,650.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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	Contract / Revision 927814 /	Alt Order # 07874312
Contract Dates 10/23/12 - 10/29/12	Product ISSUE	Estimate # 1193
Advertiser  Democratic Congress		riginal Date / Revision 06/26/12 / 09/27/12

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 -10/28/12	63	\$47,775.00	\$40,608.75
10/29/12 -10/29/12	9	\$5,875.00	\$4,993.75
Totals	72	\$53,650.00	\$45,602.50

Signature:			Date:	
•	 	 		

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have eamed hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal apportunition" to contain political candidates under the Communications Act of 1904, as amended. Station will notiny Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

#### 8. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf hold harmless Agency and Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemotion of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach

#### 9. GENERAL

(3) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b)	The Station shall exercise normal precautions in handling of	property and mail, but assumes no liability for loss or damage to program or commercia
materials and other property furr	ished by the Agency in connection with broadcasts hereunder.	The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts exce		

- Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

## CONTRACT



**WTAE** 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

And:

**Great American Media** 1010 Wisconsin Avenue N W Suite 800 Washington, DC 20007

	Contract / Rev	ision/		Alt Order#	-
	927814	1		07874312	
Description					
Product					
SSUE					
Contract Dates	Estimate #				
10/23/12 - 10/29/12	1193				
Advertiser			Orig	ginal Date /	Revision
Democratic Congression	al Campaign (	Comm	10	0/09/12	/ 10/09/12
	Billing Cycle	Billing	Cale	endar	Cash/Trade
	EOM/EOC	Broado	cast		Cash
	Station	Accour	nt E	<u>kecutive</u>	Sales Office
	WTAE	Bob Ca	ain		Eagle-Philadelp
	Special Hand	ing			
	Demographic				
	Adults 35+				
	IDB#	Advert	iser	Code	Product Code
	8091	11			14
	Agency Ref	1		Advertiser	Ref

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
E 1 WTAE 10/23/12 10/29/12 5-6am News  Start Date	5 - 6am <u>Rate</u> \$300.00	:30	NM 1	\$300.00
2 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$350.00	:30	<b>N</b> M	\$350.00
E 3 WTAE 10/23/12 10/29/12 5-6am News  Start Date	5 - 6am <u>Rate</u> \$300.00	:30	<b>NM</b> 1	\$300.00
4 WTAE 10/23/12 10/29/12 5-6am News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 1	5 - 6am <u>Rate</u> \$350.00	:30	<b>NM</b> 1	\$350.00
D 5 WTAE 10/23/12 10/29/12 6-7am News	6-7am	:30	NM 0	\$0.00
D 6 WTAE 10/23/12 10/29/12 6-7am News	6-7am	:30	NM 0	\$0.00
D 7 WTAE 10/23/12 10/29/12 6-7am News	6-7am	:30	NM 0	\$0.00
D 8 WTAE 10/23/12 10/29/12 6-7am News	6-7am	:30	NM 0	\$0.00
D 9 WTAE 10/23/12 10/29/12 Good Morning America	7-9am	:30	NM 0	\$0.00
D 10 WTAE 10/27/12 10/27/12 Sat 5-7am	5-7am	:30	NM 0	\$0.00
D 11 WTAE 10/27/12 10/27/12 Good Morning America Sat	7-8am	:30	NM 0	\$0.00
D 12 WTAE 10/27/12 10/27/12 Sat 8-10am	8-10am	:30	NM 0	\$0.00
D 13 WTAE 10/28/12 10/28/12 Sun 5-7am News	5-7a	:30	NM 0	\$0.00
D 14 WTAE 10/28/12 10/28/12 Good Morning America Sun	7-8am	:30	NM 0	\$0.00
D 15 WTAE 10/28/12 10/28/12 Sun 8-10am News	8-10am	:30	NM 0	\$0.00
E 16 WTAE 10/23/12 10/26/12 Live with Kelly  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 2	9-10am <u>Rate</u> \$325.00	:30	NM 2	\$650.00
E 17 WTAE 10/23/12 10/26/12 RACHEL RAY DAY  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TwTF 2	M-F 10AM-11AM <u>Rate</u> \$325.00	:30	NM 2	\$650.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



	Contract / Revision 927814 /	Alt Order # 07874312	
Contract Dates	Product	Estimate #	
10/23/12 - 10/29/12	ISSUE	1193	

Advertiser	Original Date	/ F	Revision	_
Democratic Congression	10/09/12	1	10/09/12	

		Spots/			
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type S <sub>t</sub>	oots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
E 18 WTAE 10/23/12 10/26/12 The View	11am-noon	:30	NM	2	\$700.00
Start Date         End Date         Weekdays         Spots/Week           Week: 10/22/12         10/28/12         -TWTF         2	<u>Rate</u> \$350.00				
D 19 WTAE 10/23/12 10/26/12 WTAE Noon News	12-12:30pm	:30	NM	0	\$0.00
D 20 WTAE 10/23/12 10/26/12 Access Hollywood	12:30-1pm	:30	NM	0	\$0.00
E 21 WTAE 10/23/12 10/26/12 THE CHEW	1P-2P	:30	NM	2	\$600.00
Start Date End Date Weekdays Spots/Week	Rate	.00	1 1111	_	Ψ000.00
Week: 10/22/12	\$300.00				
E 22 WTAE 10/28/12 10/28/12 This Week With George Ste	'	:30	NM	1	\$1,500.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12S 1	<u>Rate</u> \$1,500.00				
23 WTAE 10/28/12 10/28/12 Chirs Matthews Sun	11-1130am	:30	NM	1	\$300.00
Start Date End Date Weekdays Spots/Week	Rate	.00	14141		Ψ300.00
Week: 10/22/12 10/28/12S 1	\$300.00				
E 24 WTAE 10/23/12 10/29/12 M-F 3-4P	M-F 3-4P	:30	NM	2	\$750.00
Start Date End Date Weekdays Spots/Week Week: 10/23/12 10/29/12 MTWTF 2	<u>Rate</u> \$375.00				
E 25 WTAE 10/23/12 10/29/12 DR OZ	M-F 4-5p	:30	NM	2	\$750.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	2	Ψ130.00
Week: 10/23/12 10/29/12 MTWTF 2	\$375.00				
D 26 WTAE 10/23/12 10/29/12 5-6pm News M-F	5-6pm	:30	NM	0	\$0.00
D 27 WTAE 10/23/12 10/29/12 5-6pm News M-F	5-6pm	:30	NM	0	\$0.00
E 28 WTAE 10/23/12 10/29/12 6-6:30pm News	6-6:30pm	:30	NM	4	\$3,200.00
Start Date End Date Weekdays Spots/Week Week: 10/23/12 10/29/12 MTWTF 4	<u>Rate</u> \$800.00				
29 WTAE 10/28/12 10/28/12 Sun Early News	630-7p	:30	NM	1	\$600.00
Start Date	Rate	.50	INIVI	'	\$000.00
Week: 10/22/12 10/28/12S 1	\$600.00				
D 30 WTAE 10/23/12 10/26/12 Inside Edition	7-7:30pm	:30	NM	0	\$0.00
D 31 WTAE 10/23/12 10/26/12 Entertainment Tonight	7:30-8pm	:30	NM	0	\$0.00
32 WTAE 10/27/12 10/27/12 Sat Early News	6-630p / 7-730p	:30	NM	1	\$600.00
Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12S- 1	<u>Rate</u> \$600.00				
33 WTAE 10/27/12 10/27/12 Inside Edition Wknd	SA 730p-8p	:30	NM	1	\$350.00
Start Date End Date Weekdays Spots/Week	Rate	.50	INIVI	'	\$350.00
Week: 10/22/12 10/28/12S- 1	\$350.00				
34 WTAE 10/23/12 10/23/12 Tues ABC Prime B	9-10pm	:30	NM	1	\$3,500.00
Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 -T 1	<u>Rate</u> \$3,500.00				
35 WTAE 10/23/12 10/23/12 Tues ABC Prime C	10-11pm	:30	NM	1	\$3,600.00
Start Date	Rate	.50	IVIVI	•	\$3,600.00
Week: 10/22/12 10/28/12 -T 1	\$3,600.00				
36 WTAE 10/24/12 10/24/12 Wed ABC Prime C	10-11pm	:30	NM	1	\$4,000.00
Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12W 1	<u>Rate</u> \$4,000.00				
D 37 WTAE 10/25/12 10/25/12 Thur ABC Prime A	8-9pm	:30	NM	0	en no
The result of th	o opin	.50	IAIM	U	\$0.00

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10/09/12

/ 10/09/12



www.thepittsburghchannel.com

WTAE 400 Ardmore Blvd. Pittsburgh, PA 15221 (412)242-4300

	Contract / Revision 927814 /	Alt Order # 07874312
Contract Dates	Product	Estimate #
10/23/12 - 10/29/12	ISSUE	1193
Advertiser	loi	iginal Date / Revision

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type:	Spots	Amount
38 WTAE 10/27/12 10/27/12 ABC Prime College Football  Start Date	Prime Time College Rate \$1,600.00	:30	NM.	1	\$1,600.00
E 39 WTAE 10/23/12 10/29/12 M-Sun 11pm News  Start Date	M-Su 11-11:35pm <u>Rate</u> \$900.00	:30	NM	4	\$3,600.00
E 40 WTAE 10/23/12 10/29/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/23/12 10/29/12 MTWTF 4	11:35pm-1205am <u>Rate</u> \$550.00	:30	NM	4	\$2,200.00
41         WTAE 10/28/12         10/28/12         M-Sun 11pm News           Start Date         End Date         Weekdays         Spots/Week           Week: 10/22/12         10/28/12        S         1	M-Su 11-11:35pm <u>Rate</u> \$1,100.00	:30	NM	1	\$1,100.00
E 42 WTAE 10/27/12 10/27/12 Big East College Football  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12S- 1	12-3:30pm <u>Rate</u> \$2,000.00	:30	NM	1	\$2,000.00
		Totals		39	\$33,550.00

**Democratic Congression** 

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 -10/28/12	35	\$30,925.00	\$26,286.25
10/29/12 -10/29/12	4	\$2,625.00	\$2,231.25
Totals	39	\$33,550.00	\$28,517.50

Signature:	Date:	
		_

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# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### 3. OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have eamed hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable accoss" and/or "equal apportunition" to contain political candidates under the Communications Act of 1934, as amended. Station will rightly Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise substitute date and time, at no additional charge therefor.

#### AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf hold harmless Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an affocation of tisk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of materials and other property furnished by the Agency in connection with broadcasts hereunder, connection with broadcasts except after its prior approval.	f property and mail, but assumes no liability for loss or damage to program or commercial The Station will not accept or process mail, correspondence, or telephone calls in
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on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon, and to the extent that party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]